

Out of scope "Necessary but not sufficient"

Table stakes:

- funding
- team
- quality
- rollout
- marketing
- ...

In scope Strategy differentiators

What did SuccessfulThing design for so that it succeeded when X, Y, and Z didn't?

- 1. value
- 2. availability
- 3. compatibility

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1. value 2. availability 3. compatibility

Definition: "NewThing"

Can be a competing new product

Examples: D, Go, Swift, Rust

Can be "vNext" of the same-brand product

Same thing: For an established product, **vNext's biggest initial competitor is vPrev** Examples: C99, C++20, VB .NET, Python 3

"Same brand/name" doesn't mean users will accept as same and upgrade \rightarrow **compatibility**



Visual Basic

From Wikipedia, the free encyclopedia

This article is about the Visual Basic language shipping with Microsoft Visual Studio 6.0 or earlier. For the Visual Basic language shipping with Microsoft Visual Studio .NET or later, see Visual Basic .NET.



1. NewThing's **value**

Distinct articulable new value...

Clear and explainable in a 30-sec elevator pitch.



1. NewThing's value

Distinct articulable new value...

Clear and explainable in a 30-sec elevator pitch.

... that solves known pain points.

Connection: To OldThing. **Orientation:** "We aim to take you from <u>here</u> across <u>this</u> gap."



Example: JavaScript

Concise elevator pitch:

Well-known pain points with JavaScript



Bridge to NewThingia Herb Sutter

Example: C++

Concise elevator pitch:

Well-known pain points with C++



THE







2. NewThing availability by design

Requirement: Availability essentially anywhere OldThing is already used + easy to add to my project.

Grail: "Any OldThing project in any environment/platform can easily add NewThing."

2. NewThing availability by design

C: *Designed* to work on a wide range of hardware – "they said [portable performance] couldn't be done, and he did it."

Cfront: First C++ compiler *compiled to C*, usable "anywhere C is" – including the C optimizer (perf) and system linker (compat).

CPython: Reference compiler written in C, usable "anywhere C is."

TypeScript: Every TypeScript program *compiles to JavaScript*, runs on any JavaScript runtime.

Swift: Available to *every Xcode developer on every platform* that Objective-C supported (and now more).

Roslyn vNext C# compiler: Available to *every Visual Studio developer on every platform* Visual C# supported.











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3. NewThing's **compatibility by design**

Basic requirement: High fidelity interop.

Min bar: NewThing can seamlessly use OldThing.

Good: "An OldThing project can add NewThing side by side and start seeing benefit."

Ex: "Add NewLang file and see benefit."



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3. NewThing's compatibility by design

Basic requirement: **High fidelity interop.** Min bar: NewThing can seamlessly use OldThing.

Good: "An OldThing project can add NewThing side by side and start seeing benefit."

Ex: "Add NewLang file and see benefit."

Grail: "An OldThing project can add NewThing in one place and start seeing benefit."

Ex: "Write 1 line of NewLang and see benefit."
1980s: Rename .c to .cpp, add 1 class, benefit.
2010s: Rename .js to .ts, add 1 class, benefit.



RAMPS ARE GREAT THEY'RE NOT JUST FOR OLD FOLKS

3. NewThing's compatibility by design

C++: Every C program is a C++ program (still mostly true) + any C++ code can seamlessly call any C + C optimizer+linker.

TypeScript: Every JS program is a TS program + any TS code can seamlessly call any JS code.

Swift: Bidirectional (Swift calls ObjC, ObjC calls Swift), ObjC-friendly object and lifetime models (*ObjC ARC + modules designed for Swift*), automatic bridging header generation, tool support to view ObjC as if written in Swift.

Roslyn next-gen C# compiler: Strict compatibility requirements, adhered to rigorously via compat tests.









3. NewThing's **compatibility by design**

Compatibility requires strategic up-front design.

Often forgotten until it is too late. Often hard to retrofit.

Imp ⁽⁾ Open	rove JS interop #35084 jmesserly opened this issue on Nov 6, 2018 · 8 comments	💊 Dart					
	jmesserly commented on Nov 6, 2018 • edited •	Contributor 😄 …					
	We'd like to significantly improve Dart's ability to interoperate with JavaScript libraries and vice versa. This will build on existing capabilities (see examples of current JS interop).						
	The new design will take advantage of Dart 2's sound static typing to provide JS interop that is convenient, high performance, and with minimal code size impact.						

Counterexample: Python

2008: Python 3

Х

Source breaking change (can't compile 2 as 3)

	Python 2	Python 3					
= 3/2	x == 2	x == 1.5					

Manual migration + tools (2to3, Pylint, Futurize, Modernize, caniusepython3, tox, mypy)

2017: Most Python code still written in " $2 \cap 3$ "

2020: 2.x frozen and unsupported

~12-year transition





Source: JetBrains Python Developers Survey (Oct 2019)

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vs. 8 years per major version for $1 \rightarrow 2 \rightarrow 3$ (1994 $\rightarrow 2000 \rightarrow 2008$)



This third edition cancels and replaces the second edition, ISO/IEC 9899:1999, as corrected by ISO/IEC 9899:1999/Cor 1:2001, ISO/IEC 9899:1999/Cor 2:2004, and ISO/IEC 9899:1999/Cor 3:2007. Major changes from the previous edition include:

conditional (optional) features (including some that were previously mandatory)

Counterexample: C++11 string

C++ is highly source & binary compatible (with C & C++prev) Value (efficient + machine-near) + bridge (compatibility) "Stability is a feature." – Bjarne Stroustrup

C++11 (2008,11): Banned reference-counted std::string ABI breaking change

GCC 5.1 (2015): First shipped a conforming std::string Then gradually adopted platform by platform (years)

GCC 8 on Red Hat Enterprise Linux 8 (2019): First turned the conforming string on by default



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Quick recap: A "**lost decade**" pattern

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Quick recap: A "lost decade" pattern

C99 - ~12 years

Added _Complex and VLA in **1999** Walked them back to "optional" in **2011**

C++11 string – ~11 years

Banned RC for std::string in **2008/2010** Major Linux distro enabled it in **2019**

Python 3 – ~12 years

Shipped 3.0 in **2008** 10% still using 2.x as of early **2020** If you don't build a strong backward compatibility bridge, expect to slow your adoption down by

~10 years

(absent other forces)





"Every time you take a sharp turn, some people fall off" – Unknown

> "Sometimes the truck falls over" – Unknown2



Pit #1: Annotation requirements

Pitfall: Heavy annotation ⇒ step function

"Heavy" is often a low number, e.g., ~1 per KLOC

Esp. viral annotation (aka "color") \Rightarrow incompatible dialect

Down: "A Red function can only call other Red functions" Requires bottom-up annotation of the call tree Lots of work for adopters + canonizes a Red dialect Example: [[safe]] functions

Up: "A Red function must be called by Red-aware functions" Requires here-up annotation of the caller path Example: Java checked exceptions (common result: "throws Exception" opt-out)



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Counterexamples: "Safe C"

Many "Safe C" dialects focused on safe pointers (nullness, lifetime)

2001: Cyclone (Morrisett et al.)

2006: v1.0

No longer supported

2002: CCured (Necula et al.)

Issues: Annotations + different representations

2005 "Retrofitting": infer annotations by whole program analysis + extend pointer type system

2015: Checked C (Tarditi et al.)

"Distinguished by its focus on **backward** compatibility, incremental conversion, ..."

CYCLONE

CCured: Type-Safe Retrofitting of Legacy Code



Pit #2: "False friend" incompatibility

Pitfall: "Same code means different things" ⇒ ambiguous, incompatible dialect

Poor choice 1: Allow both in the same source file Harder to read code – need to look at context, lose locality Harder for tools (e.g., refactoring) Example: #pragma __new_syntax, version(2) {...} block

Poor choice 2: Don't allow both in the same source file

Can still allow both kinds of files in same project "Less harder" to read code and create tools Example: Different source extensions (e.g., .lang2)



3/2

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So, then...

12/2/2020

"Why will yours succeed, when X, Y, and Z have failed?"

- **1. Value** to address known OldThing pain (and know OldThing's value). Real pain needs little explanation.
- **2. Availability** wherever OldThing is used.

Explicit design goal from the start, but can grow into it.

3. Compatibility bridge. Seamless backward interop with OldThing.
Explicit design goal from the start. Hard to back into later.
If you don't, expect to slow your adoption down by ~10 years.
Good: "I can use NewThing side by side in an OldThing project."
Grail: "I can write 1 line of NewThing inside OldThing and see benefit."

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Example: Successor to C++20? (C++23 or NewLang)

"Why will your C++20 successor succeed when <many> haven't?"

Here's a differentiator that only C++next has tried ... because it's legit hard ...

3. Compatibility bridge. Seamless backward interop with C++.

Explicit design goal from the start. Hard to back into later.

If you don't, expect to slow your adoption down by ~10 years.

Good: "I can use NewLang side by side in a C++ project."

Grail: "I can write 1 line in NewLang inside a C++ file and see benefit."

